909 Rahway Avenue Union, NJ 07083 (908) 687-5000



April 10, 2025

## **Subject: Important Update on Tariff-Based Surcharges**

## **Dear Valued Customer,**

This letter is to serve as an update regarding tariff-based surcharges as of April 9, 2025. As you are likely aware, the US government-imposed reciprocal tariffs on products, which affects our business and the Electronic Component industry greatly overall.

At Adam Tech, we have consistently worked to shield our customers from the full impact of these tariffs. While we remain committed to absorbing a portion of these costs, the continued escalation in government-imposed tariffs and related compliance expenses has made it necessary to adjust our surcharge policy.

**Effective immediately**, the tariff surcharge will increase based on the **Country of Origin**, as outlined in our updated pricing documentation. This change will apply to all backlog that has not been shipped and invoiced. The revised surcharge reflects only a **partial offset of rising import-related costs**, including both new government-imposed tariffs and the associated compliance expenses.

If your business requires a re-issuance of purchase orders, please contact Adam Tech immediately. We're continuing to monitor this situation daily and will adjust accordingly as conditions change.

We greatly value your continued partnership. Should you need additional information or wish to discuss supply planning alternatives, our team is here to support you.

For questions, please contact:

Ray Zuccheri, Sales Operations Manager, <a href="mailto:rzuccheri@adam-tech.com">rzuccheri@adam-tech.com</a>